

Trng/33  
30<sup>th</sup> September, 2020

Dear Sir,

**Subject : Webinar on 'International Trade, Port Handling Operations and Coastal Shipping' on 23<sup>rd</sup> October, 2020 from 0930 to 1630 hours**

We had scheduled the programme on 'Fertilizer Logistics, Port Handling Operations and Coastal Shipping' during 12-15 March, 2020 at Gandhidham. However, we had to cancel the programme due to COVID-19 restrictions in Kutch district. We continued to wait for restoration of normalcy. However, it has still not been normalized.

2. In view of the above, this webinar has been planned to give exposure to the participants on International trade and port handling operations related to fertilizers and raw materials. Faculty will be from FAI and subject matter specialists from the fertilizer industry. A copy of each of the tentative programme and registration form is attached.

3. I am sure you would like to avail this opportunity by nominating your executives to this customized webinar. All those involved in managing and handling of imported materials and associated logistics will benefit from the programme.

4. Soft copies of the presentations will be made available to the participants. In addition to presentations, participants will be able to interact with the faculty through video conference facilities. Each registered participant will be provided a password to join the Webinar.

5. Fee per Indian participant for the Webinar is Rs. 4000/- plus 18% GST. The fee may be paid through NEFT/RTGS in favour of The Fertiliser Association of India as per the following details.

Name	:	The Fertiliser Association of India
Bank Name	:	Canara Bank
Branch Name	:	Jit Singh Marg, New Delhi – 110 067
Bank Account No.	:	1484101006029
IFSC Code	:	CNRB0001484

6. Kindly nominate your officers from your organisation for the Webinar. We would appreciate to receive your nomination(s) by 15<sup>th</sup> October, 2020.

7. The Webinar will be restricted to the registered participants only.

Thanking you,

Yours faithfully,



(Satish Chander)

Webinar on  
**'International Trade, Port Handling Operations and Coastal Shipping'**

**Date : 23<sup>rd</sup> October, 2020**

**Tentative Programme**

0930 – 1000 hrs.	:	Inaugural Address by Shri Satish Chander, Director General FAI, New Delhi
1000 – 1100 hrs.	:	International Contracts and Payment Terms for Import of Fertilizers/Raw Materials
1100– 1200 hrs.	:	Load Port/Discharge Port Operations and Documentations
1200– 1300 hrs.	:	Vessel Nominations – Key Parameters and Lay Time Calculation – A Case Study
1300 – 1330 hrs.	:	Lunch
1330 -1415 hrs.	:	Prospects of Coastal Shipping/Inland Waterways in India
1415– 1530 hrs.	:	Import Dependence for Fertilizer Products and Raw Materials/Intermediates and Future Outlook
1530-1600 hrs.	:	Marine Risk and Insurance Cover
1600 hrs.	:	Concluding Session

## **REGISTRATION FORM**

FAI Webinar on  
**International Trade, Port Handling Operations and Coastal Shipping**  
23<sup>rd</sup> October, 2020

**To :**

**Dr. D.S. Yadav**

Director (Marketing)

The Fertiliser Association of India

FAI House, 10, Shaheed Jit Singh Marg

New Delhi – 110 067

Tel : 011-46005210 (D), 26567144

mktg@faidelhi.org

Dear Sir,

Please register following officers from our organisation for Webinar on **Webinar on 'International Trade, Port Handling Operations and Coastal Shipping'** on 23<sup>rd</sup> October, 2020.

S.No.	Name	Designation	Address	Mobile	E-mail ID
1.					
2.					
3.					
4.					
...					

Payment to be made for the above participant(s) @ Rs. 4000/- + 18% GST (Rupees Four Thousand only + GST) per participant through NEFT/RTGS as per the details given below:

Name : The Fertiliser Association of India  
Bank Name : Canara Bank  
Branch Name : Jit Singh Marg, New Delhi – 110 067  
Bank Account No.: 1484101006029  
IFSC Code : CNRB0001484

### **Details of Sponsoring Authority:**

Name & Designation: ..... Signature: .....

Organisation: .....

Address: .....

Mobile / Phones:.....

GST No.: .....

E-mail ID: .....

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Photocopies can be used, if additional forms are needed.  
Please e-mail the filled in Registration Form to **mktg@faidelhi.org**