

New Delhi, February 28, 2019

Dear Sir,

Subject: 21st Fertiliser Industry Orientation Programme, 24th– 26th April, 2019, New Delhi

The fertiliser industry recruits fresh graduates for working in various departments/functional areas including management trainees, graduate engineer trainees, supervisor trainees, sales officer trainees, etc. There is also lateral hiring of middle level executives from other sectors. It is necessary to provide exposure to fresh entrants as well as other executives on the various facets of the fertiliser industry including its macro economic environment. Accordingly, a three-day orientation programme was developed by FAI and is being conducted for last several years.

The programme will contain topics in the areas of policy environment for fertiliser sector, technologies for fertiliser production, market dynamics both for raw materials and finished products, distribution, needs of Indian agriculture and environmental considerations. An illustrative list of topics is enclosed. The topics and the subjects are tailor made to suite the requirement of the target group. The faculty for the programme is drawn from the industry and the FAI's Secretariat. In addition to the lectures, the trainees are provided time in FAI library to make the participants aware of the reference material available with FAI.

We are happy to announce our 21st Orientation Programme during 24th - 26th April, 2019 in the Board Room of The Fertiliser Association of India, New Delhi. The programme is targeted at executives in all disciplines of fertiliser industry.

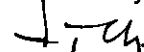
The participation fee for the 3- day non-residential programme is Rs. 12500/- plus 18% GST per participant. Participation only from member companies will be entertained. The participation fee covers lunch / tea, lecture materials and a few FAI publications. The fee does not include travel, stay or any other expense for attending the programme.

We request you to avail this unique opportunity and nominate executives from any functional area in your company. The number of participants will be limited to 30 on first come first basis for effectiveness of the programme. **Therefore, please do not wait till last date to send your nominations.** Kindly arrange to send your nominations at the earliest in the attached form but not later than the 25th March, 2019. The nomination(s) should be accompanied by payment of the fee.

The cheque / demand draft for the fee should be drawn in favour of 'Fertiliser Association India' payable at Delhi. Payment can also be made through NEFT / RGTS. Details are given in the nomination form. All correspondence on the subject may be sent to: Dr. S. Nand, Deputy Director General, and Fax No. +91- 11 - 26960052, E -mail: tech@faidelhi.org

Thanking you,

Yours faithfully,



Satish Chander
Director General

Encl: As above

FERTILISER INDUSTRY ORIENTATION PROGRAMME 2019

Topics

1. Fertiliser – The Key Input in Intensive Agriculture
2. Types of Fertilisers and their Characteristics
3. Latest Developments in Policy for Nitrogenous Fertilizers
4. Policy Environment for Decontrolled P & K Fertilizers
5. Indian and International Demand Supply of Fertilizers
6. Fertiliser Distribution Policies and Distribution Channels
7. Availability & Pricing of Feedstock for Nitrogenous Fertilizers
8. Availability of Raw Materials for Production of Phosphatic and Complex Fertilizers.
9. A Brief on Manufacturing Technologies for Nitrogenous Fertilizers
10. A Brief on Manufacturing Technologies for Phosphate Fertilizers
11. Production, Consumption and Marketing of Specialty Fertilizers
12. Implementation of DBT in Fertilizer sector
13. International Trade and Port Operation
14. Fertiliser Quality Control & FCO
15. Environmental Considerations in Fertiliser Production
16. Implication of GST for Fertiliser sector
17. Interactive Session with Faculty



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Registration Form

“21st FERTILISER INDUSTRY ORIENTATION PROGRAMME”
 24-26 April, 2019

Please register the following executive(s):
 His/their particulars are given below:

Name	Designation	Email
1.
2.
3.....
4.....

Name of the Organisation

Address

Telephone

FaxEmail.....

Please find enclosed a Bank Draft/at par cheque No.----- dated -----drawn on -----
 - for Rupees ----- favouring “The Fertiliser Association of India”, payable at New Delhi as
 registration fee for the above delegate(s) @ Rs. 12500/- + 18% GST (Rupees Twelve Thousand
 Only + 18% GST) per participant (member company).

Payment can also be made through NEFT / RGTS, details are attached.

Sponsoring Authority

