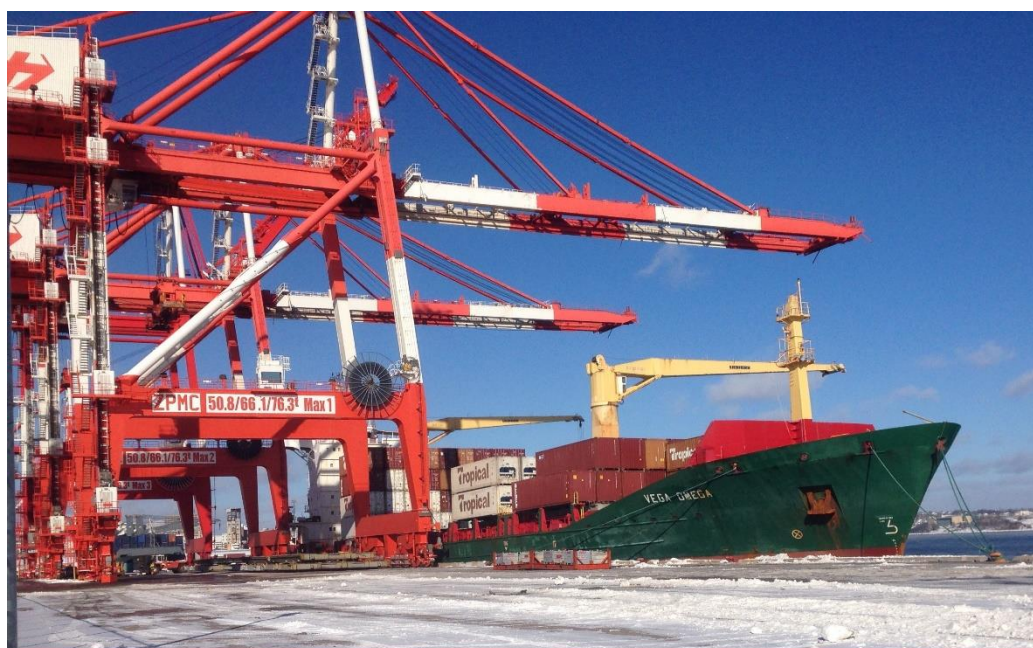


FAI Programme on

Fertilizer Logistics Port Handling Operations and Coastal Shipping



**6-9 March, 2019
Quality Inn Palms, Gandhidham,
Near Deendayal Port Trust, Kandla, Gujarat**



**THE FERTILIZER ASSOCIATION OF INDIA
'FAI House', 10, Shaheed Jit Singh Marg, New Delhi**



Dear Friends,

FAI has conducted fifteen programmes on Import, Shipping and Port Handling Operations in India and Abroad. In addition to organization of thirteen programmes at different port locations in India, two programmes were also conducted in Muscat (Sultanate of Oman) and Dubai.

The next programme is scheduled at Gandhidham, Gujarat. The programme is designed to give exposure to practical as well as theoretical aspects of port handling operations of fertilizers/raw materials/intermediates, etc. Participants will be taken to the Deendayal Port, Kandla; Adani Port, Mundra and Tuna Port, Tuna to show them the activities being undertaken for handling of imported fertilizers/raw materials and further logistics operations at these ports. The programme is scheduled for four days during 6-9 March, 2019 at Quality Inn Palms, Gandhidham, Near Deendayal Port, Kandla, Gujarat.

We are making our best efforts to bring the senior officials from the Department of Fertilizers, Ministry of Shipping, officials of the Deendayal Port Trust, Kandla; Adani Port, Mundra and Tuna Port, Tuna, General Insurance Company, Stevedoring and Handling Agencies and the Consultants to participate in the programme. The deliberations will be more interesting and meaningful with the participation of senior officials.

The programme topics, registration form and other details are given in this brochure.

We request you to send the nominations from your organization for this event. We look forward to your early and favourable response.

**Satish Chander
Director General**

ABOUT FAI

The Fertiliser Association of India (FAI), set up in 1955, is the national representative body of all fertilizer industry in India comprising public, private, joint and cooperative sectors. It is a non-profit, non-trading organization of fertilizer manufacturers/importers, technologists, plant/equipment manufacturers, research institutes and other interested in fertilizers.

Main objective of FAI is to bring together all concerned with the production, import, marketing and use of fertilizers with a view of promoting solution of industry problems, to assist industry in improving its operative efficiency and to promote the balanced fertilization for raising agricultural productivity.

To cater to the need of the officials working in different disciplines of the industry, FAI has been conducting programmes in the areas of fertilizer policy, marketing, technology, agriculture, environment, management development, forecasting of fertilizer demand, etc., from time to time. Looking to the need, FAI started conducting the programme under reference also from 2002. Senior officials from the Government of India and the experts on the subject are participating in the programme and their participation has made the deliberations interesting and meaningful.



ABOUT THE PROGRAMME

Fertilizers and raw materials and intermediates being in use to manufacture the finished products are the commodities in which international trade takes place at a large scale as its consumption takes place in every nook and corner of the world while the availability is limited to few countries. India is import dependent to a great extent to meet the demand of finished fertilizer products and raw materials and intermediates. It is to be same in future also. Knowledge of logistics of imported fertilizers, raw materials and intermediates with regard to shipping assumes great importance in decision making in import activities. To give boost to movement of fertilizers through coastal shipping/inland waterways, Government of India has also notified policy for reimbursement of freight for movement of fertilizers by such mode. Some movement of fertilizers has also taken place from Deendayal Port, Kandla. Accordingly, the programme has been designed to give an exposure to the international market scenario for finished fertilizer products and the raw materials/intermediates and various logistics activities involved in the process including coastal shipping. Deendayal, Adani and Tuna ports are the important ports where large quantities of finished fertilizer products and raw materials are imported and handled. These ports have the unique handling and logistics facilities.

FAI is organizing a programme on the subject on 'Fertilizer Logistics - Port Handling Operations and Coastal Shipping' during 6-9 March, 2019 at Quality Inn Palms, Gandhidham, Near Deendayal Port, Kandla, Gujarat.

The programme is designed in such a way so that the participants are given both theoretical and practical exposures on this topical subject. The participants will be taken to the Deendayal, Adani and Tuna ports to get insight of facilities and operations connected with the handling of imported fertilizers and raw materials/intermediates and coastal shipping.

TOPICS TO BE COVERED

- 1. An overview of Indian Fertilizer Industry**
- 2. Fertilizer Policy Environment and DBT**
- 3. Import Dependence for Fertilizer Products and Raw Materials/Intermediates and Outlook for 2019-20**
- 4. An Introduction to Indian Ports and Infrastructural Facilities**
- 5. International Contracts including Payment Terms for Import of Fertilizers/Raw Materials**
- 6. Vessel Nominations – Key Parameters and Lay Time Calculation - A Case Study**
- 7. Load Port/Discharge Port Operations and Documentations**
- 8. Factors Affecting Cost of Imported Fertilizers/Raw Materials at Indian Ports, Managing Handling Cost and Farm Gate Prices**
- 9. Complying with Customs Requirement**
- 10. Coastal Shipping/Inland water Transportation**
- 11. Maritime Risks and Insurance Cover**
- 12. Visit to Deendayal, Adani and Tuna Ports**

TARGET AUDIENCE

The middle and senior level officials in the fertilizer companies connected with the departments such as logistics, material management, marketing, finance, production, commercial, procurement and also shipping, marine, handling, insurance and stevedoring companies involved in load/discharge ports, logistics and inspection, etc., will find this programme very useful. Knowledge and information gained in the programme will help the participants in performing their duties more effectively and efficiently.

FACULTY

Subject Matter Specialists from the Government, FAI, Fertilizer Industry, Port Trust, General Insurance Sector, Stevedoring and Handling Agencies will act as the faculty.

DURATION AND DATE

The duration of the programme is four working days. The dates are 6-9 March, 2019.

ABOUT THE VENUE OF THE PROGRAMME

GANDHIDHAM

Gandhidham is a municipality in the Kachchh district of Gujarat. The town was created in the early 1950s for the resettlement of the people who came from Sindh of Pakistan. The foundation stone of town was laid with the blessings of father of the nation 'Mahatma Gandhi' and hence town was named Gandhidham. The main city is constructed in accordance of the principles of Vastu-Shastra (Indian belief of construction), i.e., the main city is having its face directed to East.

Gandhidham is connected by train from Mumbai, Pune, Kolkata, Ahmedabad, Indore, Bangalore, Jaipur, and Delhi. The domestic airport closest to Gandhidham is in Bhuj which is about 50 k.m. away.

The programme will be held at:

**Quality Inn Palms
P. O. Box 255, Survey no 98,
Galpadar, Near Airport Crossing,
Gandhidham-370201, Kachchh, Gujarat, India.
Tel : 91- 9979860175, 9925207739
arjun@qualityinnpalms.com**

The programme will start with lunch on the 6th March, 2019 and will be over with lunch on the 9th March, 2019. The participants may check into the resort any time after 1200 noon on the 6th March, 2019 and will be required to check out by 1400 hrs. on the 9th March, 2019. Anyone desiring to stay in the resort before 6th March, 2019 or after the lunch of 9th March, 2019 will be required to settle the matter regarding availability of accommodation directly with the resort and make payment to the resort as per the terms agreed between the resort and the individual concerned.



DEENDAYAL PORT

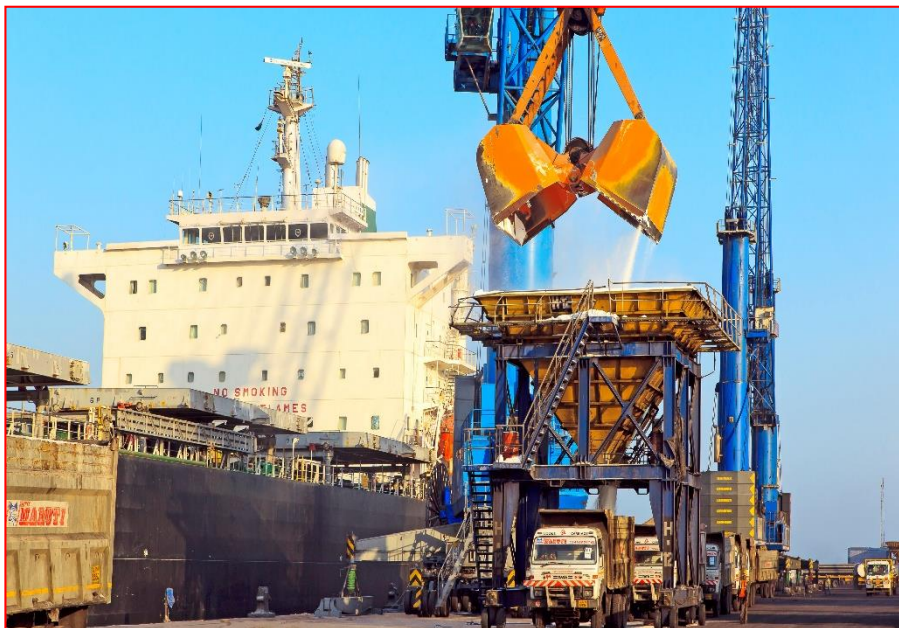
Deendayal port plays a major role in the country's international trade. Having notched up a string of success, it has emerged as a forerunner, and has carved a niche for itself, by its steady growth and economy of operations. Floating cranes at Deendayal Port, Kandla handle the gearless Panamax and Capesize vessels without any restriction of length of ship. The participants will get an opportunity to see the operations of floating crane. In addition, participants may get opportunity to see movement of fertilizers through coastal shipping operation.

ADANI PORT

Adani Ports is the India's largest private port has state-of-the-art facilities for handling of fertilizers and raw materials and warehousing of dry cargo. The port has deep draft which allows large scale vessels to berth. Fertilizer Cargo Complex for bagging and evacuation of fertilizer cargo is a fully mechanized state-of-art dedicated fertilizer handling facility with 2 operational lines and 44 bagging machines. Two fertilizer commodities can be loaded simultaneously through 2 different conveyors without any contamination. It has a capacity to bag 660 bags per minute and an effective capacity to load and evacuate 8-10 rakes per day.

Adani Kandla Bulk Terminal Pvt. Ltd. (AKBTPL), Tuna Terminal

India's largest port developer and part of Adani Group, a global integrated player has commissioned a bulk terminal at Tuna Tekra with an annual handling capacity of over 20 million tonnes. AKBTPL is the world class terminal with ultramodern fully mechanized infrastructure to handle dry bulk cargo i.e. Coal, Fertilizer, Minerals & Agro commodities in all weather conditions. The terminal infrastructure is capable of handling multiple vessels simultaneously. The Terminal has fully integrated high speed conveyor system with adequate storage space and well-equipped infrastructure for smooth and fast transit of cargo.



COURSE FEE

Resident Participants

Double Occupancy Basis (per participant)

- For Indian participants - **Rs.20,000/- + @18% GST**
- For overseas participants - **US\$ 625 + @18% GST**

Single Occupancy Basis

- For Indian participants - **Rs.24,000/- + @18% GST**
- For overseas participants - **US\$ 750 + @18% GST**

The course fee covers reading material, conference facilities, programme kit and boarding and lodging, etc. It does not include travel expenses of the participants to Gandhidham. Expenses on room service and items like laundry charges, telephone calls, etc. will have to be paid by the participants themselves directly to the resort at the time of check-out.

Non-Resident Participants

- For Indian participants - **Rs.16,500/- + @18% GST**
- For overseas participants - **US\$ 500 + @18% GST**

This covers programme fee, reading material, conference facilities, programme kit, breakfast, lunch and dinner, forenoon / afternoon tea/coffee etc.

The fee can be remitted through a Banker's cheque/draft payable at New Delhi in favour of The Fertiliser Association of India. FAI GSTIN is 07AAACT0097M1Z3

REQUEST FOR NOMINATION

We have to be absolutely specific with the resort about the number of participants. It is, therefore, requested that nomination of the participants should reach us latest by the 23th February, 2019. Early communication on nominations will be highly appreciated, as the resort has got only a limited number of rooms.

REGISTRATION

Registration form duly filled in along with the fee by Demand Draft/Bankers' Cheque may please be sent to :

Dr. D.S. Yadav, Director (Marketing)
The Fertiliser Association of India
FAI House, 10, Shaheed Jit Singh Marg,
New Delhi - 110 067
Tel : +91-11-46005210 (D), 26567144
Fax : +91-11-26960052
mktg@faidelhi.org, www.faidelhi.org

REGISTRATION FORM

Programme on

**Fertilizer Logistics - Port Handling Operations
and Coastal Shipping**

6-9 March, 2019

**Quality Inn Palms, Gandhidham
Near Deendayal Port, Kandla, Gujarat**

To:

**The Director (Marketing)
The Fertiliser Association of India
FAI House
10, Shaheed Jit Singh Marg
New Delhi - 110 067**

Please register the following for the above programme:

S. No.	Name in Capital Letters (Dr./Mr./Ms.)	Designation	Postal Address	Mobile / Phone (O)	Email / Fax	Occupancy Single/ Double/ Non-Resident
1.						
2.						
3.						
4.						
5.						

Organization Name and Address : GSTIN No. :

Sponsored by : Name : Designation :

Email : Signature :Date :

**Photocopies can be used, if additional forms are needed.
You may also email the filled in nomination form to mktg@faidelhi.org**